

## **AMTA E-News October 6, 2011**

### **Covey Island Boatworks announces new partnership**

Custom yacht builder Covey Island Boatworks, of Lunenburg, NS, is pleased to announce an investment and strategic partnership with Cabo Rico Custom Yachts. Based out of San Jose, Costa Rica, Cabo Rico Custom Yachts is regarded as a builder of legendary blue water cruisers. The equity investment being made by Covey Island will see production at the Cabo Rico yard continue, where an emphasis will be placed on the widely acclaimed CR56 and CR42, as well as their Northeast 400 and 450 motor sailers.

### **Mercury Marine assumes sales and service of CMD high-speed marine diesels**

Mercury Marine has announced that it will assume future responsibility for worldwide sales, service, distribution and support of the Cummins MerCruiser Diesel (CMD) range of high-speed diesel marine engine systems (less than 5-liter displacement), including the TDI/SDI ranges of Volkswagen engines. The transition of responsibilities from CMD to Mercury Marine has begun and is anticipated to continue into 2012. Mercury, Cummins and their joint venture CMD will all work together to ensure a smooth, orderly transition.

"This move enables us to leverage Mercury's extensive global sales, service and distribution channels to more effectively serve our customers," said Mark Schwabero, president of Mercury Marine. "We look forward to continuing our relationship with Cummins."

Mercury Marine is the largest marine engine manufacturer in the world producing gasoline outboard, inboard and sterndrive engines ranging from 2.5 hp to 1,350 hp. The company employs 5,000 people globally and has a distribution and service network of more than 8,500 locations worldwide. Cummins and Mercury established the CMD joint venture in 2002 with the purpose of supplying integrated diesel propulsion systems to the worldwide recreational and commercial marine markets.

### **United States Sailboat Show October 6 - 10, 2011**

Now in its 42nd year, the United States Sailboat Show, October 6 - 10, 2011, attracts more than 50,000 boating enthusiasts from around the world to the waterfront of historic Annapolis, Maryland. The Chesapeake Bay town is also home of U.S. Naval Academy. Recognized worldwide as the premier sailing showcase, this is the place to buy, sell or dream.

The Sailboat Show is followed by the United States Powerboat Show, October 13-16, 2011.

<http://www.usboat.com/us-sailboat-show/home>

### **The Great Lakes Scuttlebutt magazine is offering a free on-line version of its magazine**

Click the link to read the fall issue Great Lakes Scuttlebutt

<http://www.bluetoad.com/publication/?m=3584&l=1>

Squeeze the last out of your boating season! There is still time to take a "color tour" and see the Lakes as the trees change or take the family on a fishing trip as the spawning frenzy continues. Or, if you're not up for traveling, browse our magazine for the stories, crossword puzzle and other fun reading - all about your Great Lakes!

### **Fall and Winter ABYC Courses in Halifax, Nova Scotia**

Cost of each course is \$450 for AMTA members plus HST

EL 400 ABYC Marine Electrical Certification Course November 29-December 2nd 2011

SC 400 ABYC Standards Certification December 13-15 2011

CB400 ABYC Composite Boat Builder Certification January 10-12, 2012

More information about each course will be in future newsletters or can be found at [www.abycinc.org](http://www.abycinc.org) or by contacting Toba Offman, NSBA Training Assistant at [nsbatraining@eastlink.ca](mailto:nsbatraining@eastlink.ca) or 902-423-2378

### **AMTA Conference and AGM**

November 24th, Delta Beausejour, Moncton, NB

Conference starts at 12PM on Thursday, November 24th. Dinner with keynote speaker will be at 7PM

Book your room for the night of the 23rd or 24th by calling the Delta Beausejour Reservations at 888-351-7666 and giving the conference name: Atlantic Marine Trades Association Conference & AGM to get the room rate of \$129.00 Room Reservations must be made prior to October 28th 2011

### **New Publication by the Association of Marina Industries**

WARREN, R.I. - The Association of Marina Industries recently released a guidebook titled "Best Management Practices for Clean Marinas," a new publication intended to help marinas in states that do not currently have state clean marina programs and states looking to develop their own programs. AMI stated that they do not intend for the book to replace state programs but instead hope it will help marinas develop environmentally sound practices in states where the program doesn't exist. AMI continues to encourage marinas to contact state programs in places where they exist. Click the link to download the guide.

[http://marinaassociation.org/sites/default/files/free-resources/Clean\\_Marina\\_and\\_Appendices.pdf](http://marinaassociation.org/sites/default/files/free-resources/Clean_Marina_and_Appendices.pdf)

### **Industry dates**

42nd Annual United States Sailboat Show

October 6 - 10, 2011

Annapolis, MD <http://www.usboat.com/us-sailboat-show/home>

40th Annual United States Powerboat Show

October 13 - 16, 2011

Annapolis, MD <http://www.usboat.com/us-powerboat-show/home>

Western Marine Tradeshow

October 16 - 17, 2011

Richmond, BC

IBEX 2011

October 17 to 19, 2011

Kentucky Exposition Center, Louisville, Kentucky <http://www.ibexshow.com/>

Canadian Power & Sail Squadrons Annual Meeting & Conference

October 19 - 23

Halifax, NS <http://www.cps-ecp.ca/>

IFAI Expo Americas 2011

October 25 to 27, 2011

Baltimore, Maryland [www.ifaexpo.com](http://www.ifaexpo.com)

52nd Fort Lauderdale International Boat Show

October 27 - 31, 2011

Locations throughout Fort Lauderdale, Florida

[http://www.showmanagement.com/fort\\_lauderdale\\_international\\_boat\\_show/event/](http://www.showmanagement.com/fort_lauderdale_international_boat_show/event/)

Mermaid Marine Dealer Show

October 28, 2011

Moncton Casino/Convention Centre, Moncton, NB

2011 Canadian Marine Trade Show

October 30 - 31, 2011

International Centre, Mississauga, Ontario <http://www.marinedealershow.ca/>

Payne's Marine Show  
November 5 - 7, 2011  
Crystal Gardens Convention Centre, Victoria, BC

2011 Marine Dealer Conference & Expo  
November 6 - 9, 2011  
Gaylord Palms Resort and Convention Center Hotel, Orlando, Florida

METS 2011 – Marine Equipment Trade Show  
November 15 to 17, 2011  
Amsterdam RAI, Amsterdam, Netherlands <http://www.metstrade.com>

Boating Ontario Conference & Trade Show  
December 4 - 6, 2011  
Deerhurst Resort, Huntsville, Ontario <http://conference.boatingontario.ca/>

54th Toronto International Boat Show  
January 14 - 22, 2012  
Direct Energy Centre, Toronto, ON

International Marina & Boatyard Conference (IMBC)  
February 1 – 3, 2012  
Disney's Coronado Springs Resort, Lake Buena Vista, FL  
<http://www.marinaassociation.org/imbc/>

50th Vancouver International Boat Show  
February 8 to 12, 2012  
BC Place Stadium, Vancouver, BC

Montreal's Boat and Water Sports Show 2012  
February 9 - 12  
Place Bonaventure, Montreal, QC <http://www.salondubateau.com/index.php>

71st Miami International Boat Show  
February 15 - 20, 2012  
Miami Beach Convention Centre, Miami FL

Halifax International Boat Show 2012  
February 23 - 26, 2012  
Exhibition Park, Halifax, NS

29th Annual London Boat Fishing & Leisure Show  
February 24 - 26, 2012  
Western Fair Grounds, London, ON