

AMTA E-News October 18th 2011

ABYC Electrical Certification Course

The Nova Scotia Boatbuilders Association (NSBA) will be holding a four-day ABYC Electrical Certification Course at the Atlantic Beer Institute in the Brewery Market Building in Halifax (1496 Lower Water Street), on November 29th to December 2nd, 2011

Facilitated by ABYC, this course is designed for the marine technician with at least three to five years' experience working with marine electricity. The student also needs some familiarity with ABYC electrical standards. Course topics include: electrical theory, lead-acid batteries, using a multi-meter, battery testing, generator sets, inverters, grounding and bonding systems, troubleshooting and more. Each student will be shipped an ABYC study guide which should be studied prior to class. Your ABYC study guide contains all the pertinent ABYC standards for the course. The fee to register is \$450.00 CAN plus HST for NSBA Members and AMTA members and \$500.00 CAN plus HST for Non Members. Click the link for more information and the registration

form <http://www.boatinginatlanticcanada.com/PDF/abycelectricalcourse.pdf>

Michele Stevens Sailloft to build the Replica of Schooner Columbia's new sails

Custom Sailmaker Michele Stevens Sailloft Ltd, of Second Peninsula NS, is pleased to announce an exciting partnership with the Eastern Shipbuilding Group and Covey Island Boatworks for the construction of Schooner Columbia's full suit of sails, spars and rigging. The Columbia, a 140' Gloucester fishing schooner, originally launched in April 1923 participated in the International Schooner Races. It was said by Captain Angus Walters that she was the biggest rival of the Bluenose, as she came very close to winning the 1923 International Fisherman's Trophy. Sadly, she was lost in August of 1927 when the fishing fleet was caught off of Sable Island in a terrible Gale, the storm took the lives of all hands on board and in all 138 fishermen were lost in the August Gales of 1926 and 1927.

"We are very excited and honoured to be a part of history again" said Michele Stevens of Michele Stevens Sailloft. Being no stranger to working with tallships the Sailloft resume includes the construction of the largest working main sail in the world for the Bluenose II and several sails for the Concordia. For more information, contact the Sailloft at mstevens@tallships.ca

The Binnacle of Halifax, NS purchases the assets of MMOS Marine Supply also of Halifax, NS.

Robert Dempsey and Chris Shaw of The Binnacle have worked with John and Barb Moore of MMOS to develop a plan that allows John and Barb to retire, relax and enjoy many future years on the golf course, following a very successful career in the business. Both companies have competed against each other with respect, professionalism and courtesy over the years, and The Binnacle couldn't have had a better competitor. Dempsey and Shaw said, "We wish John and Barb continued success and enjoyment. We welcome MMOS customers following John and Barb's retirement announcement, and The Binnacle looks forward to assisting all our current and new MMOS customer's needs in the future." Moore said that to facilitate the change MMOS is going to have a closing out sale starting on October 15th. We have closed the store to prepare for the sale. Everything in the store will be drastically reduced in price. He also wanted to thank their customers for their past business and wish them well in the future.

Speakers confirmed for the AMTA Conference and AGM

November 24th, Delta Beausejour, Moncton, NB

Digital Media Consultant, Heather Robertson in her lively presentation will define social media with a focus on the boating industry, provide success stories and discuss the possible ROI. Heather is a regular contributor to Boating Business with her column Web 101. And... she blogs - posts and tweets!

Richard Straka is GE Capital Commercial Distribution Finance's Marine Specialist. GE Capital, Americas has more than 30 years of experience providing working and growth capital to marine companies providing leases and loans from \$50,000 to \$30 million and more.

Conference starts at 12PM on Thursday, November 24th. Dinner with keynote speaker will be at 7PM Book your room for the night of the 23rd or 24th by calling the Delta Beausejour Reservations at -

[888-351-7666](tel:888-351-7666)

and giving the conference name: Atlantic Marine Trades Association Conference & AGM to get the room rate of \$129.00

Room Reservations must be made prior to October 28th 2011

Marine Dealer Conference and Expo

The 2011 MDCE will take place at the Gaylord Palms Resort and Convention Center hotel in Orlando, Florida Nov. 6-9. As always, it will feature an educational line-up packed with the industry's leading experts, dealers, and trainers, as well as an expo hall filled with the marine industry's leading manufacturers and service providers. Click link for more information

<http://www.boatingindustry.com/marine-dealer-conference/2011/09/03/mdce-announces-2011-dates-location/>

DRAFT NOVA SCOTIA COASTAL STRATEGY

The draft Nova Scotia Coastal Strategy has been released for public review and feedback. The Strategy focuses on seven issues that are crucial to effective coastal management: Coastal development; Working waterfronts; Public coastal access; Sea level rise and storm events; Coastal ecosystems and habitats; Coastal water quality; and Governance. For each of these issues, the Strategy establishes goals, objectives and actions. The deadline for feedback is 30 November. The draft Strategy and feedback form are available at <http://www.gov.ns.ca/coast>.

WETLAND CONSERVATION POLICY FOR NOVA SCOTIA

The Nova Scotia Wetland Conservation Policy is a comprehensive new policy that provides direction and a framework for the conservation and management of wetlands. The Policy identifies the legislation, regulations, and policies that are currently relevant to wetland conservation; clarifies the roles and responsibilities of government and the public in relation to wetlands; and makes this information more accessible - <http://www.gov.ns.ca/nse/wetland/conservation.policy.asp>.

VALUE AND IMPACT OF MARINE ACTIVITIES FOR NEW BRUNSWICK

A report entitled "Economic Impact of the New Brunswick Ocean Sector 2003-2008" provides estimates of the economic impacts for 2003-2008 using conventional indicators, such as: gross domestic product (GDP), employment and labour income. For 2008, the report finds that as a whole the New Brunswick ocean sector generated \$1.1 billion in direct and spinoff GDP, along with 25,500 full-time equivalent jobs, and \$950 million in earned income - <http://www.gnb.ca/9999/publications/ocean.pdf>.

In the 'OOOOps department'

With luxury yacht builders trying to convince China's nouveau riche to think bigger and splashier, the Sept. 29 launch of a luxury houseboat purported to cost more than \$2.6 million (17 million renminbi) included speeches from a formal stage erected for the occasion. As the vessel, named SS Jiugang, was rolled into the Yellow River, a crowd of onlookers watched as the stern slipped under the water and became stuck as workers desperately tried to shove the boat into the river. Photos show the stern half of the boat fully submerged and the bow pointing 30 degrees into the air. The boat was pulled from the water on Oct. 2 and is under repair. A government transportation official later blamed "improper handling from the builders who mistakenly estimated the water level ...," according to a local account.

<http://www.youtube.com/watch?v=ayKOILhIQsc>

AMTA Membership Packages

will be in the mail at the end of this week. Make sure you renew or become a new member of the Atlantic Marine Trades Association. Click the link to print off the 2012 membership application <http://www.boatinginatlanticcanada.com/about.htm>

Industry Dates

IBEX 2011

October 17 to 19, 2011

Kentucky Exposition Center, Louisville, Kentucky <http://www.ibexshow.com/>

Canadian Power & Sail Squadrons Annual Meeting & Conference

October 19 - 23

Halifax, NS <http://www.cps-ecp.ca/>

IFAI Expo Americas 2011

October 25 to 27, 2011

Baltimore, Maryland www.ifaexpo.com

52nd Fort Lauderdale International Boat Show

October 27 - 31, 2011

Locations throughout Fort Lauderdale,

Florida http://www.showmanagement.com/fort_lauderdale_international_boat_show/event/

Mermaid Marine Dealer Show

October 28, 2011

Moncton Casino/Convention Centre, Moncton, NB

2011 Canadian Marine Trade Show

October 30 - 31, 2011

International Centre, Mississauga, Ontario <http://www.marinedealershow.ca/>

Payne's Marine Show

November 5 - 7, 2011

Crystal Gardens Convention Centre, Victoria, BC

2011 Marine Dealer Conference & Expo

November 6 - 9, 2011

Gaylord Palms Resort and Convention Center Hotel, Orlando, Florida

METS 2011 – Marine Equipment Trade Show

November 15 to 17, 2011

Amsterdam RAI, Amsterdam, Netherlands <http://www.metstrade.com>

AMTA Conference & AGM

November 24, 2011, Moncton, NB

BC Marine Industry Conference

November 30 – Dec 1, 2011

River Rock Casino Resort, Richmond, BC <http://www.bcmta.com/conference/>

Boating Ontario Conference & Trade Show

December 4 - 6, 2011

Deerhurst Resort, Huntsville, Ontario <http://conference.boatingontario.ca/>

19th Annual Providence Boat Show

January 12 - 15, 2012

RI Convention Center, Downtown Providence, Rhode Island www.providenceboatshow.com

54th Toronto International Boat Show

January 14 - 22, 2012

Direct Energy Centre, Toronto, ON

International Marina & Boatyard Conference (IMBC)

February 1 – 3, 2012

Disney's Coronado Springs Resort, Lake Buena Vista, FL <http://www.marinaassociation.org/imbc/>

50th Vancouver International Boat Show

February 8 to 12, 2012

BC Place Stadium, Vancouver, BC

Montreal's Boat and Water Sports Show 2012

February 9 - 12

Place Bonaventure, Montreal, QC <http://www.salondubateau.com/index.php>

71st Miami International Boat Show

February 15 - 20, 2012

Miami Beach Convention Centre, Miami FL

Halifax International Boat Show 2012

February 23 - 26, 2012

Exhibition Park, Halifax, NS www.halifaxboatshow.com

29th Annual London Boat Fishing & Leisure Show

February 24 - 26, 2012

Western Fair Grounds, London, ON

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